

**CLERK OF THE BOARD OF SUPERVISORS  
EXHIBIT/DOCUMENT LOG**

**MEETING DATE & AGENDA NO. 11/04/2025 #17**

**STAFF DOCUMENTS (Numerical)**

No.	Presented by:	Description:
1	Staff	13-Page PowerPoint

2

3

4

5

**PUBLIC DOCUMENTS (Alphabetical)**

No.	Presented by:	Description:
A	N/A	

B

C

D

E

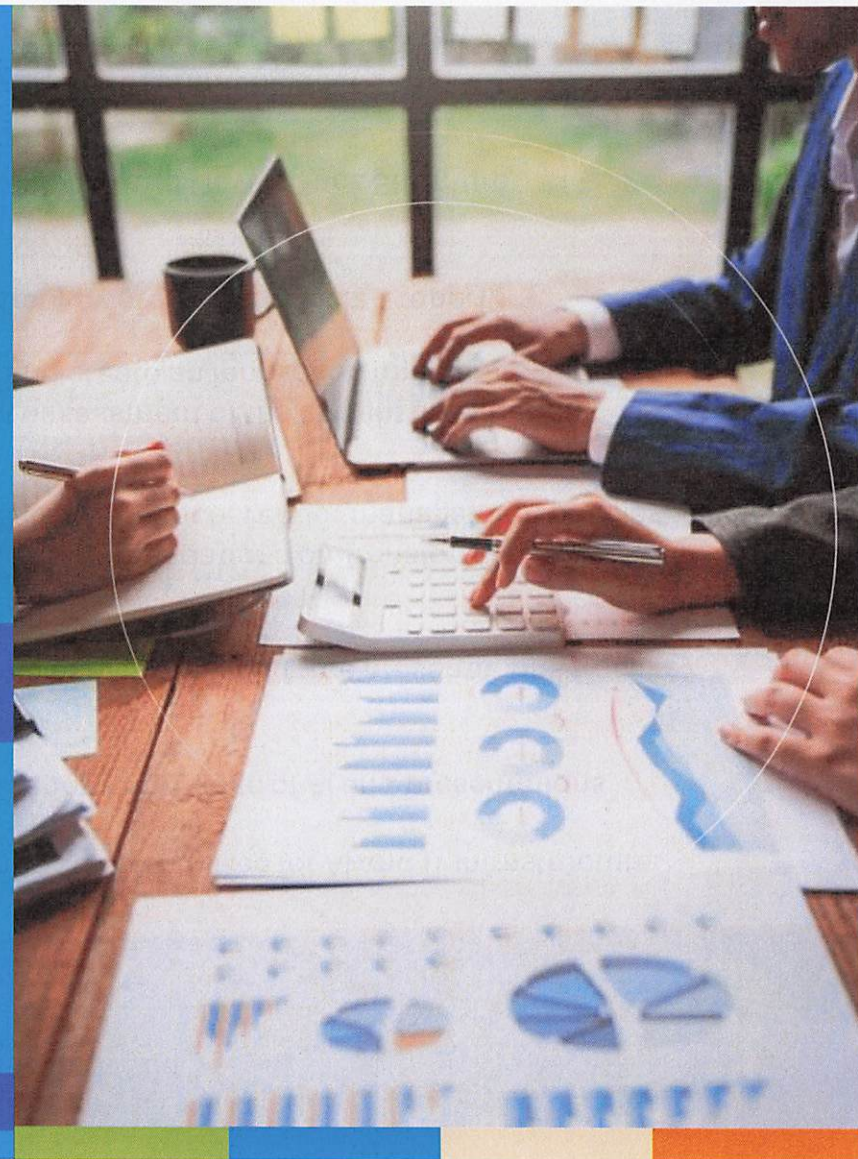
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# Information Technology Outsourcing

PROVIDING DIRECTION ON THE FUTURE OF COUNTY  
TECHNOLOGY (DISTRICTS: ALL)

County Technology Office





# BACKGROUND



**June 4, 2024 (13)**

County Board of Supervisors established an ad-hoc subcommittee for AI and IT infrastructure.

**October 16, 2024**

The first subcommittee meeting focused on foundation knowledge of AI and presentations from subject matter experts.

**January 15, 2025**

Second subcommittee meeting focused on the role of AI in the workforce presentations from key organizations.

**February 27, 2025**

CAO Memo titled "Research, Best Practices, and Recommendations on Transformative Technologies and Artificial Intelligence" to establish governance, vendor management policies, AI incident response plan, and workforce training.

**April 8, 2025 (18)**

The CAO was directed to perform an independent assessment of the current information technology and telecommunications agreement and create an innovation fund strategy.

**April 21, 2025 to  
September 26, 2025**

April 21<sup>st</sup> Request for Quote posted, June 6<sup>th</sup> contract awarded, July 22 draft report, September 26<sup>th</sup> final report accepted.

**September 30, 2025**

Board meeting to adopt an Artificial Intelligence AI Policy and Governance Structure

**November 4, 2025**

Report back to the Board Information Technology and Telecommunications





# OVERVIEW

Board Meeting Key Action Items  
Independent Consultant Review

- Solutions
- Currency
- Pricing/Value
- Contract

Customer Satisfaction

Innovation Fund Strategy

Current IT Contract Costs and Tradeoffs

Recommendations



# Key Findings Summary



AVASANT

## Avasant's comments on summary:

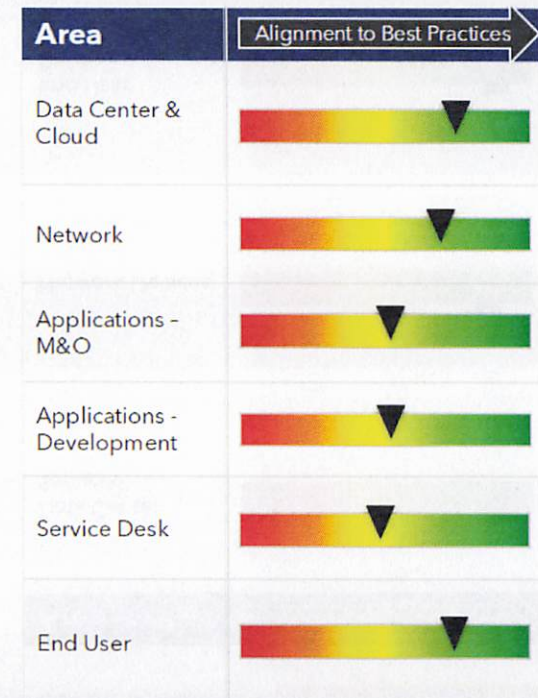
- IT Services are following best practices
- Within 96% of current hardware lifecycle
- IT spending within peer benchmarks
- County has made meaningful progress



# County Solutions vs Best Practices

## Avasant Summary for Solutions:

- The County's IT services are stable
- Systems are reliable
- There are no recurring outages or failures

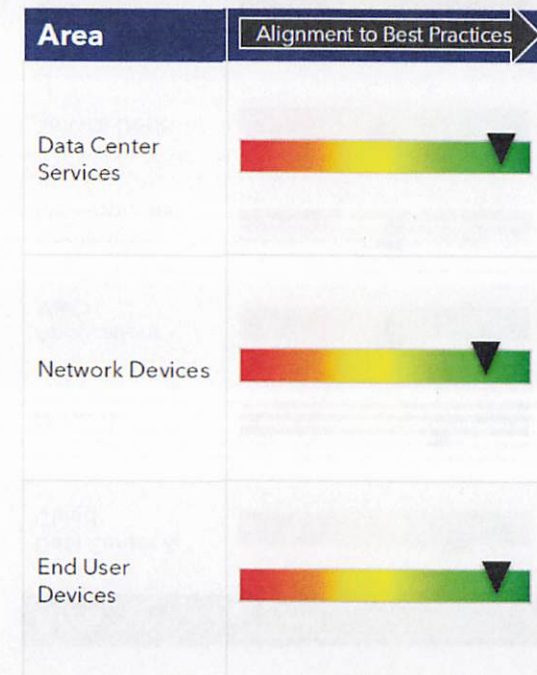


Legend: ▼ County of San Diego Current State **AVASANT**

# County Currency vs Best Practices Summary

## Avasant Summary for Currency:

- Most assets are current, with 96% of hardware within support cycles







Legend: ▼ County of San Diego Current State **AVASANT**



# County Pricing/Value by Framework vs. Peer Benchmarks

## Avasant Summary for Pricing/Value:

- IT spending is generally aligned with peer benchmarks

Framework	CoSD Spend	CoSD Position vs. Peer Benchmark
Data Center	\$33.1 M	Within Range 
Network	\$54.5 M	Above Range 
Applications	\$63.9 M	Below Range 
End User/Service Desk	\$26.5 M	Below Range 

Legend: ▼ County of San Diego Current State






AVASANT



# Key Benchmark Findings: IT Spending FY 23/24

## Avasant Summary for IT Spending:

- The County has made meaningful progress in areas like cloud adoption, identity management, and endpoint protection

Metric	CoSD	CoSD Position
Total IT Spending as Percentage of Revenue/Budget	4.09%	
IT Operational Spending as Percentage of Revenue/Budget	3.3%	
IT Capital Budget as Percentage of Total IT Budget	20%	
Outsourcing as % of IT Budget	78%	
IT Operational Spending per User	\$12.4 K	

Legend: ▼ County of San Diego Current State **AVASANT**



# Current IT Contract Costs and Tradeoffs



- Current agreement is high performing but rigid in structure
- Full in-sourcing is currently prohibitively expensive
- Areas that may benefit from multi-sourcing:
  - Partial application development
  - Networking





# Customer Satisfaction



- IT Satisfaction Survey 2025
- County Recognition
- High Satisfaction Areas
  - Service desk
  - Desktop applications
  - Telework support
- Employee Feedback
- Continuous improvement



# Innovation Fund Strategy



- Culture of Innovation
- Community Engagement
- Annual Innovation Fund
- Exploring Grants





# Recommendations



1. Direct the Chief Administrative Officer to take the first step in the County procurement process to conduct a Request for Information to inform the County of vendor information, interested parties, and available options to meet the requirements of County enterprise and departments.
2. Direct the Chief Administrative Officer to return to the Board in March 2026 to provide recommendations on next steps for the procurement and improvements of information technology services for the County.
3. Receive the report of the Avasant independent assessment.
  - Attachment A – Independent Assessment Report
  - Attachment B – Sourcing Strategy Recommendations



# Questions?

County Technology Office

