

**County of San Diego Board of Supervisors  
AGENDA ITEM INFORMATION SHEET**

**AGENDA ITEM SUBJECT/TITLE:**

SHERIFF - REQUEST APPROVAL FOR A SINGLE SOURCE CONTRACT WITH UNITED HEALTHCARE (AMERICHoice) FOR ADMINISTRATIVE SERVICES ORGANIZATION (DISTRICTS: ALL)

**REQUIRES FOUR VOTES:**

Yes  No

**WRITTEN DISCLOSURE PER COUNTY CHARTER SECTION §1000.1 REQUIRED:**

Yes  No

**NOTICED PUBLIC HEARING REQUIRED:**

Yes  No

**PROJECT UNDER CEQA:**

Yes  No

If Yes, approval of CEQA document required?

Yes  No

**DECISION WITHIN GOVERNMENT CODE SECTION 84308:**

Yes  No

**PREVIOUS RELEVANT BOARD ACTIONS:**

November 15, 2022 (08) - Authorize an Amendment to Extend Existing Contract with United Health Care for Administrative Services Organization, Extend Existing Contracts with providers of Primary Care Services, Authorize Procurement for New Services, and Authorize Application for Additional Funding Opportunity Announcements (Districts: All), March 14, 2017 (02) - Request for a Five-Year Extension of Administrative Services Organization (ASO) Services Contract no. 507645 with AmeriChoice (Districts: All), May 24, 2011 (12) Low Income Health Program (Districts: All), September 23, 2003 (08), Competitive Procurement of Administrative Services Organization for County Health Programs and Extension of County Medical Services (CMS) Provider Agreements (Districts: All).

**BOARD POLICIES APPLICABLE:**

A-87 Competitive Procurement

**BOARD POLICY STATEMENTS:**

A-87 - Request approval for a single source exception to procure contract with United Healthcare (AmeriChoice) to serve as an Administrative Services Organization.

Item or Service and Term Period: Administrative Services Organization contract with United Healthcare Services Inc. (AmeriChoice) for an initial term of up to ten years, with an additional six-month extension if needed, and to amend the agreement as necessary to reflect changes in requirements and funding, subjected to the approval of the Sheriff.

Benefits to the County of San Diego: This procurement will reduce off-site hospital costs compared to the current arrangement with NaphCare, which is projected to exceed its contract cap in January 2026, resulting in additional costs estimated at \$8,000,000. AmeriChoice's established network and negotiation capabilities will help mitigate these expenses, improve fiscal oversight, and ensure timely access to specialized care beyond on-site capabilities. The ASO will also manage claims processing, eligibility verification, and Medi-Cal billing under CalAIM requirements, safeguarding compliance with State and Federal mandates and enabling reimbursement for medical services. Additionally, AmeriChoice will streamline administrative processes, including utilization management, grievance administration, and secure data integration with County systems, reducing administrative burden and enhancing accountability. Further, this procurement will ensure compliance with Medi-Cal and serve to optimize the fiscal impact of CalAIM, as well as foster health equity for the incarcerated population.

Fair and Reasonable Pricing: Fair and Reasonable pricing will be determined through a comparison of other governmental agency invoices paid for the exact services being requested.

**MANDATORY COMPLIANCE:**

N/A

**ORACLE AWARD NUMBER(S) AND CONTRACT AND/OR REQUISITION NUMBER(S):**

Pending

**ORIGINATING DEPARTMENT:** Sheriff's Office

**OTHER CONCURRENCE(S):** Department of Purchasing and Contracting

**INTERNAL REVIEW COMPLETED:** YES  NO  **Rebecca.Smith2@sdc** Digitally signed by  
**county.ca.gov** Rebecca.Smith2@sdcountry.ca.gov  
Signature Date: 2026.02.18 12:49:31 -08'00'

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