

**COUNTY OF SAN DIEGO  
BOARD OF SUPERVISORS  
TUESDAY, OCTOBER 22, 2024**

**MINUTE ORDER NO. 27**

**SUBJECT: AUTHORIZE COMPETITIVE SOLICITATIONS, SINGLE SOURCE PROCUREMENTS, AMENDMENTS TO EXTEND EXISTING CONTRACTS, AND ACCEPTANCE OF MENTAL HEALTH STUDENT SERVICES ACT GRANT FUNDS FROM THE MENTAL HEALTH SERVICES OVERSIGHT AND ACCOUNTABILITY COMMISSION (DISTRICTS: ALL)**

**OVERVIEW**

The County of San Diego (County) Health and Human Services Agency, Behavioral Health Services provides a comprehensive array of mental health and substance use services to people of all ages. These services are delivered through County-operated programs and contracts with community service providers. Those served include vulnerable populations, including individuals who are experiencing homelessness, individuals with justice involvement, and children and youth with complex behavioral health conditions.

If approved, today’s action would authorize competitive solicitations, single source procurements, amendments to extend existing contracts, and acceptance of Mental Health Student Services Act grant funds from the Mental Health Services Oversight and Accountability Commission. These actions are designed to sustain critical behavioral health services, with the goal of building a better service delivery system for the San Diego region. Today’s actions support the continuation of critical work to advance the behavioral health continuum of care throughout the San Diego region.

Today’s action supports the County vision of a just, sustainable, and resilient future for all, specifically those communities and populations in San Diego County that have been historically left behind, as well as our ongoing commitment to the regional *Live Well San Diego* vision of healthy, safe, and thriving communities. This will be accomplished by upholding practices that align with community priorities and improving transparency and trust while maintaining good fiscal management.

**RECOMMENDATION(S)**

**CHIEF ADMINISTRATIVE OFFICER**

1. In accordance with Board Policy A-87, Competitive Procurement, and Section 401, Article XXIII of the County Administrative Code, approve and authorize the Director, Department of Purchasing and Contracting, to issue competitive solicitations for each of the behavioral health services listed below, and upon successful negotiations and determination of a fair and reasonable price, award contracts for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed; and to amend the contracts to reflect changes in program, funding or service requirements, subject to the availability of funds and the approval of the Deputy Chief Administrative Officer, Health and Human Services Agency.
  - a. 24-hour Mental Health Rehabilitation Centers
  - b. Locum Tenens Services
  - c. Children and Youth Crisis Stabilization Unit
  - d. Medi-Cal Training and Technical Assistance for Community-Based Behavioral Health Providers

2. In accordance with Board Policy A-87, Competitive Procurement, and Administrative Code Section 401, approve and authorize the Director, Department of Purchasing and Contracting, to enter into negotiations for each of the behavioral health services listed below and subject to successful negotiations and a determination of a fair and reasonable price, award single source contracts for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed; and to amend the contracts to reflect changes in program, funding or service requirements, subject to the availability of funds and the approval of the Deputy Chief Administrative Officer, Health and Human Services Agency.
  - a. Adult Substance Use Outpatient Program for Alcohol Use (Mental Health Systems, Inc.)
  - b. School-Based Outpatient Behavioral Health Services (SBCS Corp.)
  
3. In accordance with Board Policy A-87, Competitive Procurement, and Administrative Code Section 401, authorize the Director, Department of Purchasing and Contracting, subject to successful negotiations and determination of a fair and reasonable price, to amend and extend the contracts listed below; expand services, subject to the availability of funds; and amend the contracts as required in order to reflect changes to services and funding allocations, subject to the approval of the Deputy Chief Administrative Officer, Health and Human Services Agency.
  - a. Substance Use Disorder Residential Treatment Program (553433 McAlister Institute for Treatment and Education) - Extend the contract term up to 12 months, and up to an additional six months, if needed.
  - b. Behavioral Health Collaborative Court (551670 Telecare Corporation) - Extend the contract term up to 12 months, and up to an additional six months, if needed.
  - c. San Diego's Web Infrastructure for Treatment Services (553427 FEI.com, Inc.) - Extend the contract term up to 24 months, and up to an additional six months, if needed.
  - d. Breaking Down Barriers (559599 Jewish Family Service of San Diego) - Extend the contract term up to 18 months, and up to an additional six months, if needed.
  - e. Suicide Prevention, Stigma Reduction, and Substance Use Prevention Multi-Media Campaign (561649 Rescue Agency Public Benefit, LLC) - Extend the contract term up to 17 months, and up to an additional six months, if needed.
  
4. Authorize the acceptance of an estimated \$800,000 in Mental Health Student Services Act grant funding from the Mental Health Services Oversight & Accountability Commission and authorize the Deputy Chief Administrative Officer, Health and Human Services Agency, or designee, to execute all required grant documents, upon receipt, including any annual extensions, amendments or revisions that do not materially impact or alter the services or funding level. Additionally, waive the Board Policy B-29 requirement for full cost recovery associated with the additional Mental Health Student Services Act grant for administrative overhead costs.

### **EQUITY IMPACT STATEMENT**

The County of San Diego (County) Health and Human Services Agency, Behavioral Health Services (BHS) serves as the specialty mental health plan for Medi-Cal eligible residents within San Diego County who are experiencing serious mental illness (SMI) or serious emotional disturbance. BHS is also the service delivery system for Medi-Cal eligible residents with substance use care needs. In 2022, nearly one in three San Diegans were eligible for Medi-Cal, with Hispanic and Latino residents having the highest percentage of Medi-Cal eligibility at 38%.

For these Medi-Cal eligible residents who experience SMI or have a substance use care need, BHS offers County-operated and BHS-contracted programs that address the social determinants of health by being accessible, capable of meeting the needs of diverse populations, and culturally responsive, with the intent to equitably distribute services to those most in need. In doing so, BHS strives to reduce behavioral health inequities, identifying needs and designing services in a manner most impactful and equitable, and will yield meaningful outcomes for those served. A comprehensive array of behavioral health services is vital for BHS to continue providing access to treatment and care for populations who are underserved by social and behavioral health resources.

## **SUSTAINABILITY IMPACT STATEMENT**

Today's actions support the County of San Diego Sustainability Goal #2 to provide just and equitable access to County services and Sustainability Goal #4 to protect the health and well-being of everyone in the region. These goals will be accomplished by providing a wider availability and range of supportive, inclusive, and stigma-free options to those in need of behavioral health services. Access to a comprehensive continuum of behavioral health services will improve the overall health of communities.

## **FISCAL IMPACT**

Funds for these requests are included in the Fiscal Year (FY) 2024-26 Operational Plan in the Health and Human Services Agency. If approved, today's recommendations will result in approximate costs and revenue of \$10.5 million in FY 2024-25 and \$88.8 million in FY 2025-26. There will be no change in net General Fund cost and no additional staff years.

### ***Recommendation #1: Authorize Competitive Solicitations***

If approved, this request will result in estimated costs and revenue of \$0.5 million in FY 2024-25 and estimated costs and revenue of \$76.2 million in FY 2025-26. The funding sources are Mental Health Services Act (MHSA), existing Realignment, and existing General Purpose Revenue under the Maximize American Rescue Plan Act Revenue Strategy. There will be no change in net General Fund cost and no additional staff years.

### ***Recommendation #2: Authorize Single Source Procurements***

If approved, this request will result in estimated costs and revenue of \$1.7 million in FY 2024-25 and estimated costs and revenue of \$3.4 million in FY 2025-26. The funding sources are MHSA, Drug Medi-Cal (DMC) and Short Doyle Medi-Cal. There will be no change in net General Fund cost and no additional staff years.

### ***Recommendation #3: Authorize Amendments to Extend Existing Contracts***

If approved, this request will result in estimated costs and revenue of \$8.1 million in FY 2024-25 and estimated costs and revenue of \$9.0 million in FY 2025-26. The funding sources are MHSA, existing Realignment, Substance Use Block Grant, DMC, California Department of State Hospitals, California Department of Social Services. There will be no change in net General Fund cost and no additional staff years.

### ***Recommendation #4: Authorize Acceptance of Grant Funds from Mental Health Services Oversight and Accountability Commission***

If approved, this request will result in estimated costs of \$0.20 million and revenue of \$0.18 million in FY 2024-25 which will be covered by existing appropriations, estimated costs of \$0.20 million and revenue of \$0.19 million in FY 2025-26, and estimated costs of \$0.46 million and revenue of \$0.43 million in FY 2026-27 for a total cost of \$0.86 million and total revenue of \$0.80 million from FY

2024-25 through FY 2026-27. The funding source is Mental Health Student Services Act. Funds for subsequent years will be incorporated into future operational plans. A waiver of Board Policy B-29 is requested because the funding does not offset all costs. The B-29 costs are \$0.02 million for FY 2024-25, \$0.01 million for FY 2025-26 and \$0.03 million for FY 2026-27, for a total of \$0.06 million for the term of this grant. The funding source for these costs will be existing Realignment allocated for this program. The public benefit for providing these services far outweighs these costs. There will be no change in net General Fund cost and no additional staff years.

**BUSINESS IMPACT STATEMENT**

N/A

**ACTION:**

ON MOTION of Supervisor Montgomery Steppe, seconded by Supervisor Vargas, the Board of Supervisors took action as recommended.

AYES: Vargas, Lawson-Remer, Montgomery Steppe, Desmond

NOT PRESENT: Anderson

State of California)  
County of San Diego) §

I hereby certify that the foregoing is a full, true and correct copy of the Original entered in the Minutes of the Board of Supervisors.

ANDREW POTTER  
Clerk of the Board of Supervisors



**Signed**  
**by** Andrew Potter