

ATTACHMENT

For Item

#22

Tuesday,
August 27,
2024

PUBLIC COMMUNICATION RECEIVED BY THE CLERK
OF THE BOARD

From: henkinp@earthlink.net
To: [Desmond, Jim](#); [Anderson, Joel](#); [MontgomerySteppe, Monica](#); [Vargas, Nora \(BOS\)](#); [Lawson-Remer, Terra](#)
Cc: [FGG, Public Comment](#)
Subject: [External] EQUITY AND COMMUNITY STRENGTH THROUGH PROCUREMENT AND TECHNICAL ASSISTANCE PROGRAMS (please include with docs. for agenda #22)
Date: Thursday, August 22, 2024 12:44:59 PM

Hi Supervisors,

This is a good idea. The County should definitely be supporting businesses in this County.

My question would be why the County has seen a downward trend in the participation of local small businesses in contracting with the County, from 11.3% in Fiscal Year (FY) 2021-22 to 8.3% in FY 2022-23.

Is it the County not offering terms favorable or interesting enough? Is it a preference for 'big name' or existing contracts? Are County small businesses not meeting contract requirements? These issues should be researched before setting goals that might never be reached.

2. I hope you are not implicitly or otherwise setting 'a goal of 25% of annual procurement spending with local small businesses.' I think that the more spending that funds County business, the better.

3. Not sure what is meant by 'increasing the County's 'local business preference' from 5% to 15%.' The preference should probably be 100%.

Let's let the final report take its course without locking in any numbers.

Regards, Paul Henkin