

AGENDA ITEM INFORMATION SHEET

SUBJECT:

SHERIFF'S DEPARTMENT – REQUEST APPROVAL FOR SINGLE SOURCE PROCUREMENT OF DETENTION HARDWARE, EQUIPMENT, AND INSTALLATION SERVICES (DISTRICTS: ALL)

REQUIRES FOUR VOTES: Yes ☐ No ☒

WRITTEN DISCLOSURE PER COUNTY CHARTER SECTION 1000.1 REQUIRED

Yes ☐ No ☒

PREVIOUS RELEVANT BOARD ACTIONS:

January 26, 2016 (03) – Sheriff's Department – Request for Single Source Procurement of Detention Hardware, Equipment, and Installation Services

BOARD POLICY APPLICABLE:

A-87, Competitive Procurement: D.5 Standardization and 2.E Equipment Maintenance Services:

BOARD POLICY STATEMENTS:

A-87, Competitive Procurement – A single source procurement of detention hardware, equipment and installation services provided exclusively by Southern Folger Detention Equipment Company (Southern Folger) for the Sheriff's detention and patrol facilities.

Item and Service and Term Period: Procurement of Southern Folger's materials and related installation and repair services for up to a five-year term.

Benefits to the County of San Diego: Southern Folger's products and services meet the Sheriff's requirements for compatibility, standardization, longevity, quality, value, and vendor support and is overall cost efficient for the County.

Justification: County of San Diego staff's research and experience using several other products and services over the last 15 years show Southern Folger to be the only vendor able to meet the Sheriff's critical requirements for compatibility, standardization, durability, and vendor support critical to maintaining a safe and secure environment in our detention facilities.

Fair and Reasonable Pricing: The costs have been determined to be fair and reasonable based on comparable pricing the company has routinely provided to similar agencies, and will continually be evaluated over the term of the agreement to ensure consistent pricing within the market.

MANDATORY COMPLIANCE:

N/A

ORACLE AWARD NUMBER(S) AND CONTRACT AND/OR REQUISITION NUMBER(S):

N/A

OTHER CONCURRENCE(S):

Department of Purchasing and Contracting

Department of General Services

INTERNAL REVIEW COMPLETE BY:

Rachael N. Gufler

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Signature

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