

**COUNTY OF SAN DIEGO
BOARD OF SUPERVISORS
TUESDAY, MAY 20, 2025**

MINUTE ORDER NO. 17

SUBJECT: AUTHORIZE COMPETITIVE SOLICITATIONS, SINGLE SOURCE PROCUREMENTS, AMENDMENT TO EXTEND AN EXISTING CONTRACT, AND AGREEMENTS WITH CALIFORNIA COUNTIES FOR RECIPROCAL YOUTH PLACEMENT (DISTRICTS: ALL)

OVERVIEW

The County of San Diego (County) Health and Human Services Agency, Behavioral Health Services provides a comprehensive array of mental health and substance use services to people of all ages. These services are delivered through County-operated programs and contracts with community service providers. Coordinated services are supported through review of electronic health record data and data archives. These services support some the region's most vulnerable populations, including individuals who are experiencing homelessness, individuals with justice involvement, and children and youth with complex behavioral health conditions.

If approved, today's actions would authorize competitive solicitations, single source procurements, an amendment to extend an existing contract, and authorize agreements with California counties as necessary to provide the fiscal mechanism for reciprocal placement of foster youth between counties.

Today's actions would support the continuation of critical work to advance the behavioral health continuum of care throughout San Diego County. In doing so, these actions would advance the County's vision of a just, sustainable, and resilient future for all, specifically those communities and populations in San Diego County that have been historically left behind, as well as our ongoing commitment to the regional *Live Well San Diego* vision of healthy, safe, and thriving communities. This will be accomplished by upholding practices that align with community priorities and improving transparency and trust while maintaining good fiscal management.

RECOMMENDATION(S)

CHIEF ADMINISTRATIVE OFFICER

1. In accordance with Section 401, Article XXIII of the County Administrative Code, approve and authorize the Director, Department of Purchasing and Contracting, to issue competitive solicitations for each of the behavioral health services listed below, and upon successful negotiations and determination of a fair and reasonable price, award contracts for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed; and to amend the contracts to reflect changes in program, funding or service requirements, subject to the availability of funds and the approval of the Deputy Chief Administrative Officer, Health and Human Services Agency.
 - a. Adult Drug Court and Re-entry Court
 - b. Assertive Community Treatment Services
 - i. Assertive Community Treatment for Adults Served by Assisted Outpatient Treatment and Community Assistance, Recovery, and Empowerment Programs
 - ii. Assertive Community Treatment for Adults Discharged from Long Term Care
 - c. Independent Living Association and Recovery Residence Association
 - d. Biopsychosocial Rehabilitation Services

- e. KidSTART Clinic and Caregiver Wellness Program
 - f. Sexual Treatment Education and Prevention Services
 - g. Substance Use Disorder Teen Recovery Centers
 - i. Substance Use Disorder Outpatient Teen Recovery Centers
 - ii. Substance Use Disorder Intensive Outpatient Teen Recovery Centers
 - h. Therapeutic Behavioral Services
 - i. Intensive Case Management Wraparound Services
 - j. Clubhouse Services
 - k. Adult Substance Use Disorder Residential Treatment Services
2. In accordance with Section 401, Article XXIII of the County Administrative Code, approve and authorize the Director, Department of Purchasing and Contracting, to issue competitive solicitations for each of the behavioral health services listed below, and upon successful negotiations and determination of a fair and reasonable price, award contracts for an Initial Term of up to one year, with six 1-year Options, and up to an additional six months, if needed; and to amend the contracts to reflect changes in program, funding or service requirements, subject to the availability of funds and the approval of the Deputy Chief Administrative Officer, Health and Human Services Agency.
 - a. Mobile Crisis Response Teams
 - b. SchoolLink Referral System
 3. In accordance with Board Policy A-87, Competitive Procurement, approve and authorize the Director, Department of Purchasing and Contracting to enter into negotiations for each of the behavioral health services below and subject to successful negotiations and a determination of a fair and reasonable price, award single source contracts for an Initial Term of up to one year, with four 1-Year Options, and up to an additional six months, if needed; and to amend the contracts as needed to reflect changes in program funding or service requirements, subject to the availability of funds and the approval of the Deputy Chief Administrative Officer, Health and Human Services Agency.
 - a. Incredible Years Outpatient Behavioral Health Services Program - Vista Hill Foundation
 - b. Mental Health Services Information System - ELLKAY, LLC
 4. In accordance with Board Policy A-87, Competitive Procurement, and Administrative Code Section 401, authorize the Director, Department of Purchasing and Contracting to amend and extend contract #563618 with Exodus Recovery, Inc. for the Mobile Crisis Response Team in the North Coastal region through June 30, 2026, and up to an additional six months, if needed; subject to the availability of funds; and to amend the contract as required to reflect changes to services and funding allocations, subject to the approval of the Deputy Chief Administrative Officer, Health and Human Services Agency.
 5. Approve and authorize the Deputy Chief Administrative Officer, Health and Human Services Agency, to execute Memoranda of Agreement and/or Revenue Agreements with California counties as necessary to provide the fiscal mechanism for reciprocal placement of youth in a Group Home, Community Treatment Facility, Crisis Residential Program or Short-Term Residential Therapeutic Program for a term of five years, including amendments thereto that do not materially impact or alter the services or funding level. Additionally, waive Board Policy B-29 requirement for full cost recovery because the funding does not offset all costs due to the 35% local match requirement.

EQUITY IMPACT STATEMENT

The County of San Diego (County) Health and Human Services Agency, Behavioral Health Services (BHS) serves as the specialty mental health plan for Medi-Cal eligible residents within San Diego County who are experiencing serious mental illness (SMI) or serious emotional disturbance. BHS is also the service delivery system for Medi-Cal eligible residents with substance use care needs. In 2024, nearly one in three residents were eligible for Medi-Cal, with Hispanic and Latino residents having the highest percentage of Medi-Cal eligibility at 44%.

For these Medi-Cal eligible residents who experience SMI or have a substance use care need, BHS offers County-operated and BHS-contracted programs that address the social determinants of health by being accessible, capable of meeting the needs of diverse populations, and culturally responsive, with the intent to equitably distribute services to those most in need. In doing so, BHS strives to reduce behavioral health inequities, identifying needs and designing services in a most impactful and equitable manner, which will yield meaningful outcomes for those served. A comprehensive array of behavioral health services is vital for BHS to continue providing access to treatment and care for populations who are underserved by social and behavioral health resources.

SUSTAINABILITY IMPACT STATEMENT

Today's actions support the County of San Diego Sustainability Goal #2 to provide just and equitable access to County services and Sustainability Goal #4 to protect the health and well-being of everyone in the region. These goals will be accomplished by providing a wider availability and range of supportive, inclusive, and stigma-free options to those in need of behavioral health services. Access to a comprehensive continuum of behavioral health services will improve the overall health of communities.

FISCAL IMPACT

Funds for these requests are included in the Fiscal Year (FY) 2024-25 Operational Plan and FY 2025-27 CAO Recommended Operational Plan in the Health and Human Services Agency. If approved, today's recommendations will result in approximate costs of \$0.3 million and revenue of \$0.2 million in FY 2024-25, costs of \$14.5 million and revenue of \$13.9 million in FY 2025-26, and costs of \$104.6 million and revenue of \$104.0 million in FY 2026-27. A waiver of Board Policy B-29 is requested because the funding does not offset all costs of approximately \$0.1 million in FY 2024-25 and \$0.6 million in FY 2025-26 and FY 2026-27. The funding source for these costs is Realignment. The public benefit for providing these services far outweighs these costs. There will be no change in net General Fund cost and no additional staff years.

Recommendation #1 & 2: Authorize Competitive Solicitations

If approved, this request will result in estimated costs and revenue of \$7.4 million in FY 2025-26, and \$101.7 million in FY 2026-27. The funding sources are Mental Health Services Act (MHSA), Realignment, Short-Doyle Medi-Cal, Substance Use Block Grant, Drug Medi-Cal, Early and Periodic Screening, Diagnostic and Treatment, People Assisting the Homeless, Substance Abuse and Mental Health Services Administration, and State General Funds. There will be no change in net General Fund cost and no additional staff years.

Recommendation #3: Authorize Single Source Procurements

If approved, this request will result in estimated costs and revenue of \$1.2 million in FY 2025-26 and \$1.2 million in FY 2026-27. The funding sources are MHSA, Realignment, and Short-Doyle Medi-Cal. There will be no change in net General Fund cost and no additional staff years.

Recommendation #4: Authorize an Amendment to Extend an Existing Contract for the Mobile Crisis Response Team Program

If approved, this request will result in estimated costs and revenue of \$4.2 million in FY 2025-26. The funding source is Realignment and Short-Doyle Medi-Cal. There will be no change in net General Fund cost and no additional staff years.

Recommendation #5: Authorize to Enter into Agreements with California Counties for Reciprocal Foster Youth Placement

If approved, this request will result in estimated costs of \$0.3 million and revenue of \$0.2 million in FY 2024-25 and estimated costs of \$1.7 million and revenue of \$1.1 million in FY 2025-26 and FY 2026-27. The estimated costs are determined by the net number of foster youth placed in San Diego County and foster youth placed out of county. The net average over a three-year period is 34 youth placements at a cost of \$50,000 per youth. The funding source is Medi-Cal from the Department of Health Care Services. A waiver of Board Policy B-29 is requested because the funding does not offset all costs due to the 35% local match requirement of approximately \$0.1 million in FY 2024-25 and \$0.6 million in FY 2025-26 and FY 2026-27. The funding source for these costs is Realignment. The public benefit for providing these services far outweighs these costs. There is no change in net General Fund cost and no additional staff years.

Impending federal policy changes may have significant impacts on the financial sustainability of local mental health and substance use treatment programs funded through Medicaid, or Medi-Cal in California, and may significantly impact the County of San Diego's ability to financially sustain behavioral health Medi-Cal programs.

BUSINESS IMPACT STATEMENT

N/A

ACTION:

ON MOTION of Supervisor Desmond, seconded by Supervisor Montgomery Steppe, the Board of Supervisors took action as recommended.

AYES: Anderson, Montgomery Steppe, Desmond

NOT PRESENT: Lawson-Remer

ABSENT: (District 1 Seat Vacant)

State of California)

County of San Diego) §

I hereby certify that the foregoing is a full, true and correct copy of the Original entered in the Minutes of the Board of Supervisors.

ANDREW POTTER

Clerk of the Board of Supervisors



Signed

by Andrew Potter

MAY 20, 2025