

## AGENDA ITEM INFORMATION SHEET

**SUBJECT:**

San Diego County Fire - Establishing Additional Heli-Hydrants and HeloPods to Support Water-Dropping Helicopters in San Diego County

**REQUIRES FOUR VOTES:**      Yes ☐      No ☒

**WRITTEN DISCLOSURE PER COUNTY CHARTER SECTION 1000.1 REQUIRED**

Yes ☐      No ☒

**PREVIOUS RELEVANT BOARD ACTIONS:**

January 25, 2022 (1) San Diego County Fire - Feasibility of Placing Additional Heli-Hydrants in San Diego County;  
October 5, 2021 (4) Exploring Firefighting Opportunities with Heli-Hydrant Technology as Part of San Diego County's Rapid Aerial Response

**BOARD POLICIES APPLICABLE:**

Board of Supervisors Policy A-87 Competitive Procurement

**BOARD POLICY STATEMENTS:****Justification for Single Source Procurement**

In accordance with Board of Supervisors Policy A-87, Competitive Procurement, County Fire requests approval for single source procurement of Heli-Hydrant equipment, accessories and services from Whaling Fire Line Equipment Inc. and HeloPod equipment, accessories and services from Pump-Pod USA.

*Goods or Services, Term and Estimated Value*

Items to be procured are Heli-Hydrant and HeloPod equipment, associated accessories and services through multi-manufacturers' single source authorizations for up to a five-year period plus an additional six months, if needed.

*Benefits to the County of San Diego*

Many of San Diego County's rural communities are located within high and very high fire hazard severity zones with limited water sources. The backcountry's topography and lack of water sources make it difficult for firefighting helicopters to efficiently drop water during a wildfire. The proposed procurement of Heli-Hydrants and HeloPods will provide additional water sources to support the region's aerial firefighting helicopters.

*Qualification for Single Source Exemption*

Pursuant to Board Policy A-87, competition is precluded because of the existence of patent rights, and no equivalent goods or services are available.

*Fair and Reasonable Price*

Fair and reasonable pricing will be predicated by market research, pricing information from previous purchases by partner agencies, competitive procurement and negotiations with authorized vendors.

**MANDATORY COMPLIANCE:**

N/A

**ORACLE AWARD NUMBER(S) AND CONTRACT AND/OR REQUISITION NUMBER(S):**

N/A

**ORIGINATING DEPARTMENT:**

San Diego County Fire

**OTHER CONCURRENCE(S):**  
Department of General Services

**INTERNAL REVIEW COMPLETE BY:**

Signature

**CONTACT PERSON(S):**

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