

**COUNTY OF SAN DIEGO
BOARD OF SUPERVISORS
TUESDAY, NOVEMBER 18, 2025**

MINUTE ORDER NO. 5

**SUBJECT: AUTHORIZE COMPETITIVE PROCUREMENTS AND AMENDMENTS
TO EXTEND EXISTING BEHAVIORAL HEALTH SERVICES
CONTRACTS (DISTRICTS: ALL)**

OVERVIEW

The County of San Diego (County) Behavioral Health Services provides a comprehensive array of mental health and substance use services to people of all ages. These services are delivered through County-operated programs and contracts with community service providers and coordinated services are supported through review of electronic health record data and data archives. These services support some of the region's most vulnerable populations, including individuals who are experiencing homelessness, individuals with justice involvement, and children and youth with complex behavioral health conditions.

If approved, today's actions would authorize competitive procurements, and amendments to extend existing contracts. Today's actions would support the continuation of critical work to advance the behavioral health continuum of care throughout San Diego County. In doing so, these actions would advance the County vision of a just, sustainable, and resilient future for all, specifically those communities and populations in San Diego County that have been historically left behind, as well as our ongoing commitment to the regional *Live Well San Diego* vision of healthy, safe, and thriving communities. This will be accomplished by upholding practices that align with community priorities and improving transparency and trust while maintaining strong fiscal management.

RECOMMENDATION(S)

CHIEF ADMINISTRATIVE OFFICER

1. In accordance with Board of Supervisors Policy A-87, Competitive Procurement, authorize the Director, Department of Purchasing and Contracting, to issue Competitive Procurements for each of the behavioral health services listed below, and upon successful negotiations and determination of a fair and reasonable price, award contracts for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed; and to amend the contracts to reflect changes in program, funding or service requirements, subject to the availability of funds and the approval of the Director, Behavioral Health Services.
 - a. Full-Service Partnership Assertive Community Treatment Services
 - b. Full-Service Partnership Intensive Case Management Services
 - c. In-Home Outreach Team
 - d. Community Input and Planning Services
 - e. Public Messaging, Community Engagement, and Education Services
 - f. Developmental Evaluation Clinic
 - g. Forensic Assertive Community Treatment Program
 - h. Clubhouse Services

2. In accordance with Board Policy A-87, Competitive Procurement, and Administrative Code Section 401, authorize the Director, Department of Purchasing and Contracting to amend and extend the following contracts subject to the availability of funds; and to amend the contracts as required to reflect changes to services and funding allocations, subject to the approval of the Director, Behavioral Health Services.
 - a. North Coastal Crisis Stabilization Services (Exodus Recovery, Inc., 565131) - Extend contract through June 30, 2027, and up to an additional six months, if needed.
 - b. In-Reach Services - Extend contracts through June 30, 2027, and up to an additional six months, if needed.
 - i. Project In-Reach (Neighborhood House Association, 548930)
 - ii. Faith Based Wellness and Mental Health In-Reach Ministry (Neighborhood House Association, 560754)
 - c. CalWORKs Connection (Vista Hill Foundation, 566042) - Extend contract through June 30, 2027, and up to an additional six months, if needed.
 - d. Short-Term Residential Therapeutic Program and Residential Outpatient Children's Mental Health Services - Extend contracts through June 30, 2029, and up to an additional six months, if needed.
 - Varsity Team, Inc., 564845
 - Fred Finch Youth Center, 566359
 - Casa de Amparo, Inc., 566365
 - New Alternatives, Inc., 566363
 - e. OnBase (Hyland Software, Inc., 549813) - Extend contract through June 30, 2031, and up to an additional six months, if needed.

EQUITY IMPACT STATEMENT

The County of San Diego (County) Behavioral Health Services (BHS) serves as the specialty mental health plan for Medi-Cal eligible residents within San Diego County who are experiencing serious mental illness (SMI) or serious emotional disturbance. BHS is also the service delivery system for Medi-Cal eligible residents with substance use care needs. In 2024, nearly one in three residents were eligible for Medi-Cal, with Hispanic and Latino residents having the highest percentage of Medi-Cal eligibility at 44%.

For these Medi-Cal eligible residents who experience SMI or have a substance use care need, BHS offers County-operated and BHS-contracted programs that address the social determinants of health by being accessible, capable of meeting the needs of diverse populations, and culturally responsive, with the intent to equitably distribute services to those most in need. In doing so, BHS strives to reduce behavioral health inequities, identifying needs and designing services in a manner most impactful and equitable, with the goal of yielding meaningful outcomes for those served. A comprehensive array of behavioral health services is vital for BHS to continue providing access to treatment and care for populations who are underserved by social and behavioral health resources.

SUSTAINABILITY IMPACT STATEMENT

Today's actions support the County of San Diego (County) Sustainability Goal #2 to provide just and equitable access to County services and Sustainability Goal #4 to protect the health and well-being of everyone in the region. These goals will be accomplished by providing a wider availability and range of supportive, inclusive, and stigma-free options to those in need of

behavioral health services. Access to a comprehensive continuum of behavioral health services will improve the overall health of communities.

FISCAL IMPACT

Funds for these requests are included in the Fiscal Year (FY) 2025-27 Operational Plan in the Health and Human Services Agency. If approved, today's recommendations will result in no cost and revenue in FY 2025-26 and an approximate total cost and revenue of \$76.5 million in FY 2026-27. These costs will be incorporated into future Operational Plans. There will be no change in net General Fund costs and no additional staff years.

Recommendation #1: Authorize Competitive Procurements

If approved, this request will result in no cost and revenue in FY 2025-26 and estimated costs and revenue of \$60.4 million in FY 2026-27. The anticipated funding sources are \$40.4 million from Behavioral Health Services Act (BHSA), \$1.4 million from Realignment, and \$18.6 million from Short-Doyle Medi-Cal. There will be no change in net General Fund costs and no additional staff years.

Recommendation #2: Authorize Amendments to Extend Existing Contracts

If approved, this request will result in no cost and revenue in FY 2025-26 and estimated costs and revenue of \$16.1 million in FY 2026-27. The anticipated funding sources are \$10.4 million from BHSA, \$3.9 million from Realignment, \$1.3 million from California Work Opportunity and Responsibility to Kids, and \$0.5 million from People Assisting the Homeless. There will be no change in net General Fund costs and no additional staff years.

BUSINESS IMPACT STATEMENT

N/A

ACTION:

ON MOTION of Supervisor Montgomery Steppe, seconded by Supervisor Aguirre, the Board of Supervisors took action as recommended, on Consent.

AYES: Aguirre, Anderson, Lawson-Remer, Montgomery Steppe, Desmond

State of California)
County of San Diego) §

I hereby certify that the foregoing is a full, true and correct copy of the Original entered in the Minutes of the Board of Supervisors.

ANDREW POTTER
Clerk of the Board of Supervisors



Signed
by Andrew Potter