

**COUNTY OF SAN DIEGO
BOARD OF SUPERVISORS
TUESDAY, SEPTEMBER 09, 2025**

MINUTE ORDER NO. 5

**SUBJECT: REQUEST FOR EXTENSION OF IMAGETREND CONTRACT AND
COMPETITIVE SOLICITATION AUTHORITY FOR PREHOSPITAL AND
HOSPITAL DATA COLLECTION SOFTWARE (DISTRICTS: ALL)**

OVERVIEW

The County Emergency Medical Services Office (County EMS) is required by State law to collect certain prehospital and hospital data from local EMS and hospital providers and transmit it to the State of California. This data plays a critical role in promoting a robust quality management system, identifying emerging medical threats to the community, and improving EMS system outcomes.

On September 1, 2016, the County entered into a contract with ImageTrend, LLC (ImageTrend) for a software solution for the County's comprehensive system to collect, manage, and support prehospital data. In addition to the County EMS Office, there are 35 prehospital agencies and 22 medical centers in the region that utilize the system at no cost to them, including hospitals, fire departments, and private ambulance operators.

The current contract with ImageTrend expires on December 31, 2025. Continuity of existing services is necessary for County EMS to support our EMS delivery system and to remain in compliance with State law. To ensure uninterrupted and optimized service, County Fire is requesting to extend the current contract for up to five, one-year options, and authority for the Department of Purchasing and Contracting (DPC) to issue a competitive solicitation for a future data collection and management system.

Today's actions include authorizing the Director, Department of Purchasing and Contracting, to enter into negotiations with ImageTrend, and subject to successful negotiations, amend the contract to extend the term for up to five, 1-year option periods through December 31, 2030, and to authorize the Director, Department of Purchasing and Contracting to issue a competitive solicitation for prehospital and hospital data collection software for a term of 10 years.

RECOMMENDATION(S)

CHIEF ADMINISTRATIVE OFFICER

1. Waive Board Policy A-87, Competitive Procurement, approve and authorize the Director, Department of Purchasing and Contracting, to amend contract 554346 with ImageTrend, LLC for up to five (5) additional one year option periods through December 31, 2030.
2. In accordance with Section 401, Article XXIII of the County Administrative Code, authorize the Director, Department of Purchasing and Contracting, to issue a Competitive Solicitation for prehospital and hospital data collection software, and upon successful negotiations and determination of a fair and reasonable price, award a contract for an initial term of one (1) year with nine (9) one year option periods and an additional six months if needed; and to amend the contract as needed to reflect changes to services and funding, subject to the approval of the Director, San Diego County Fire or their designee.

EQUITY IMPACT STATEMENT

The collection of prehospital and hospital data from local EMS and hospital providers plays a critical role in promoting a robust quality management system, which seeks to reduce health disparities in our region. This provides a benefit to the improvement of the health, safety, and emergency medical care provided to the residents throughout the County of San Diego.

SUSTAINABILITY IMPACT STATEMENT

The proposed actions to extend the current contract with ImageTrend and authorize a competitive solicitation for prehospital and hospital data collection software, for the collection of data from local EMS and hospital providers in San Diego County, support efforts for the operations, values, and priorities, including equitable service delivery, to the residents in our region.

FISCAL IMPACT

Funds for this request are partially included in the Fiscal Year 2025-26 Operational Plan for San Diego County Fire. If approved, this request will result in an estimated costs and revenues of \$1.2 million in Fiscal Year 2025-26. The funding source is existing General Purpose Revenue. Total costs and revenue for the remaining contract term are estimated at \$1.5 million and will be included in future Operational Plans for San Diego County Fire.

BUSINESS IMPACT STATEMENT

N/A

ACTION:

ON MOTION of Supervisor Anderson, seconded by Supervisor Desmond, the Board of Supervisors took action as recommended, on Consent.

AYES: Aguirre, Anderson, Lawson-Remer, Montgomery Steppe, Desmond

State of California)
County of San Diego) §

I hereby certify that the foregoing is a full, true and correct copy of the Original entered in the Minutes of the Board of Supervisors.

ANDREW POTTER
Clerk of the Board of Supervisors



Signed
by Andrew Potter

