

**CLERK OF THE BOARD OF SUPERVISORS  
EXHIBIT/DOCUMENT LOG**

**MEETING DATE & AGENDA NO. 03/24/2026 #3**

**STAFF DOCUMENTS (Numerical)**

| No. | Presented by: | Description:        |
|-----|---------------|---------------------|
| 1   | Staff         | 11- Page PowerPoint |

2

3

4

5

**PUBLIC DOCUMENTS (Alphabetical)**

| No. | Presented by: | Description: |
|-----|---------------|--------------|
| A   | N/A           |              |

B

C

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F



**SAN DIEGO COUNTY SHERIFF'S OFFICE**

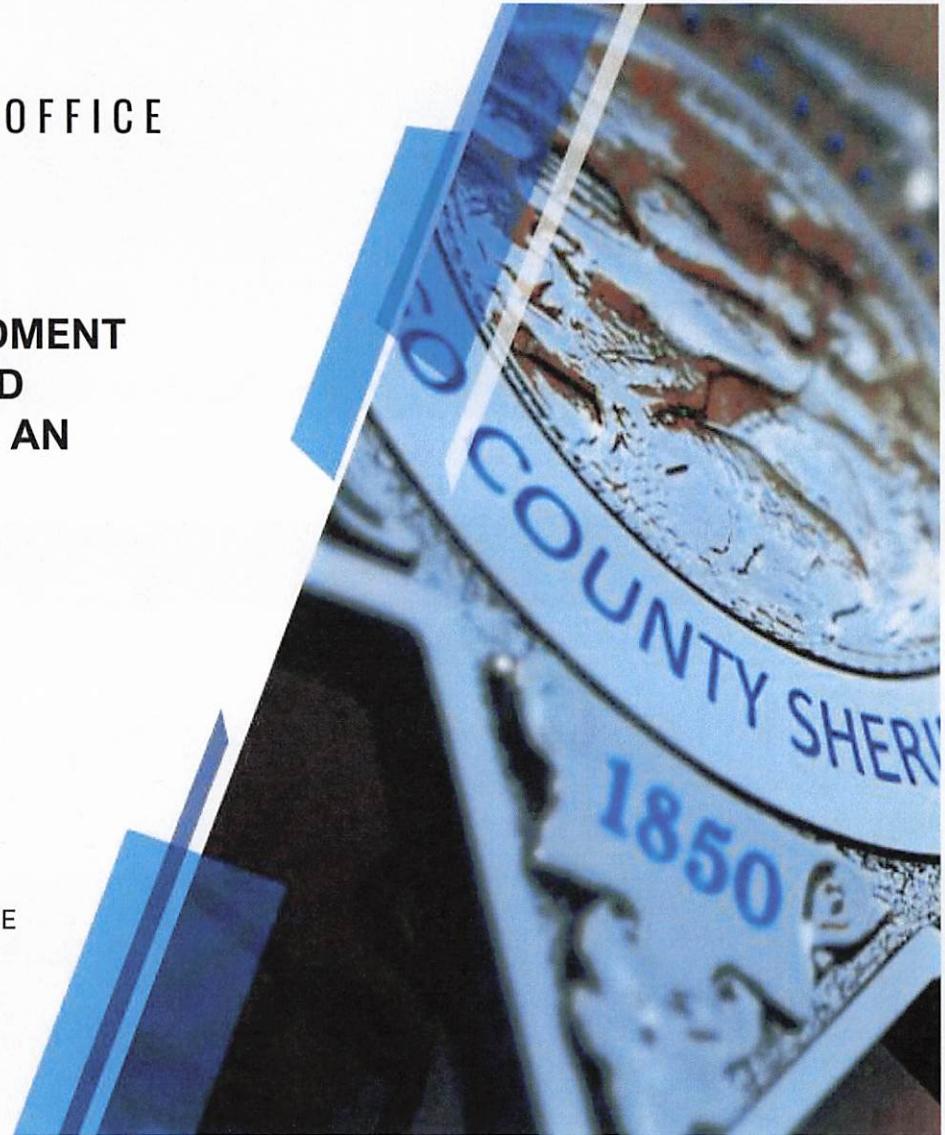
**REQUEST APPROVAL TO AUTHORIZE AN AMENDMENT  
WITH UNITED HEALTHCARE (AMERICHOICE) AND  
AUTHORIZE A COMPETITIVE SOLICITATION FOR AN  
ADMINISTRATIVE SERVICES ORGANIZATION**

**MARCH 24, 2026**

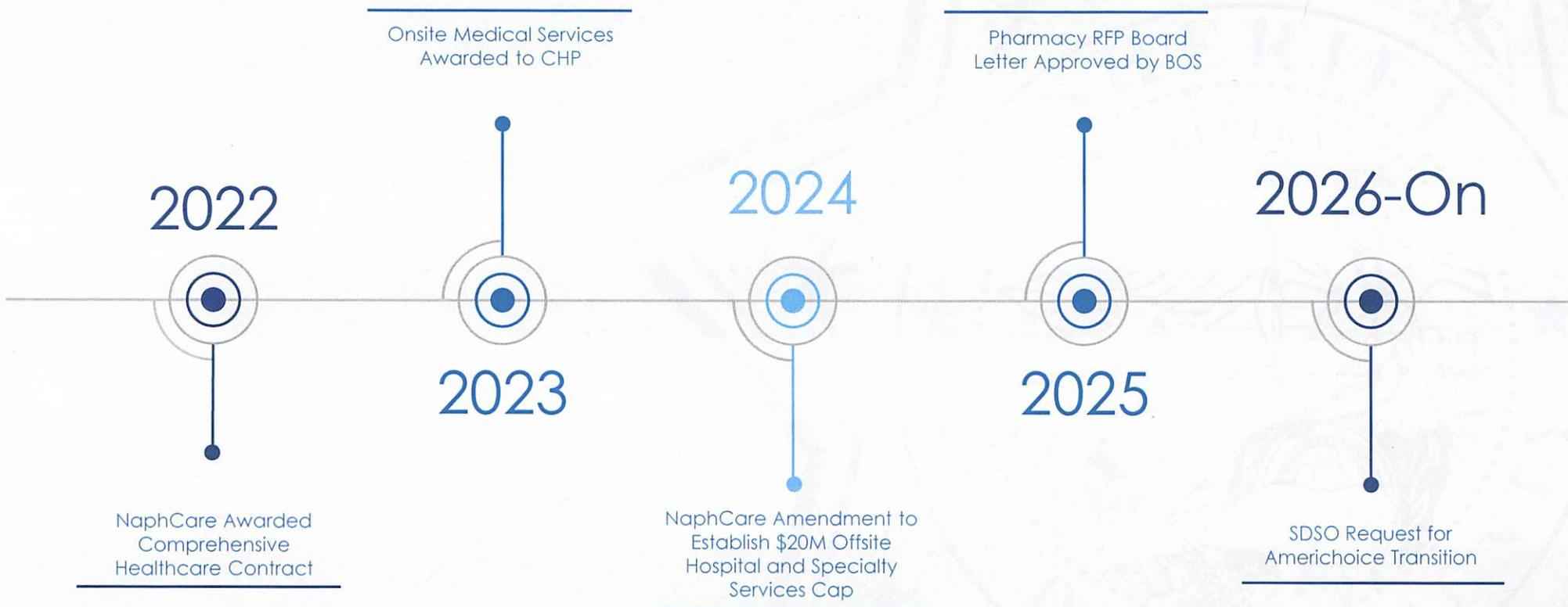
**ITEM #3**

**KELLY A. MARTINEZ**  
SHERIFF  
SAN DIEGO SHERIFF'S OFFICE

**JESSE JOHNS**  
COMMANDER  
SAN DIEGO SHERIFF'S OFFICE



# TIMELINE



# MEDICAL SERVICES STATISTICS



4,174

Average Daily IP  
Population

(Calendar Year 2025)



30

Number of Onsite CHP  
Medical Providers



2,845

Emergency  
Department Send Outs

(Calendar Year 2025)



\$26.9M

Estimated Offsite  
NaphCare Costs

(Fiscal Year 2025-26)

## CHALLENGES

The Sheriff's Office is currently facing three significant challenges under the existing NaphCare contract:

- (1) Administrative and operational capacity is no longer sufficient to manage the increased volume and acuity of off-site hospital care;
- (2) Inability to provide claims and billing processing required by CalAim; and
- (3) Off-site medical expenditures are trending toward exceeding NaphCare's annual \$20,600,000 contractual cap, creating substantial unbudgeted fiscal burden for the Sheriff's Office.

# CALIFORNIA ADVANCING AND INNOVATING MEDI-CAL (CalAIM)

## Why CalAIM Matters to Counties

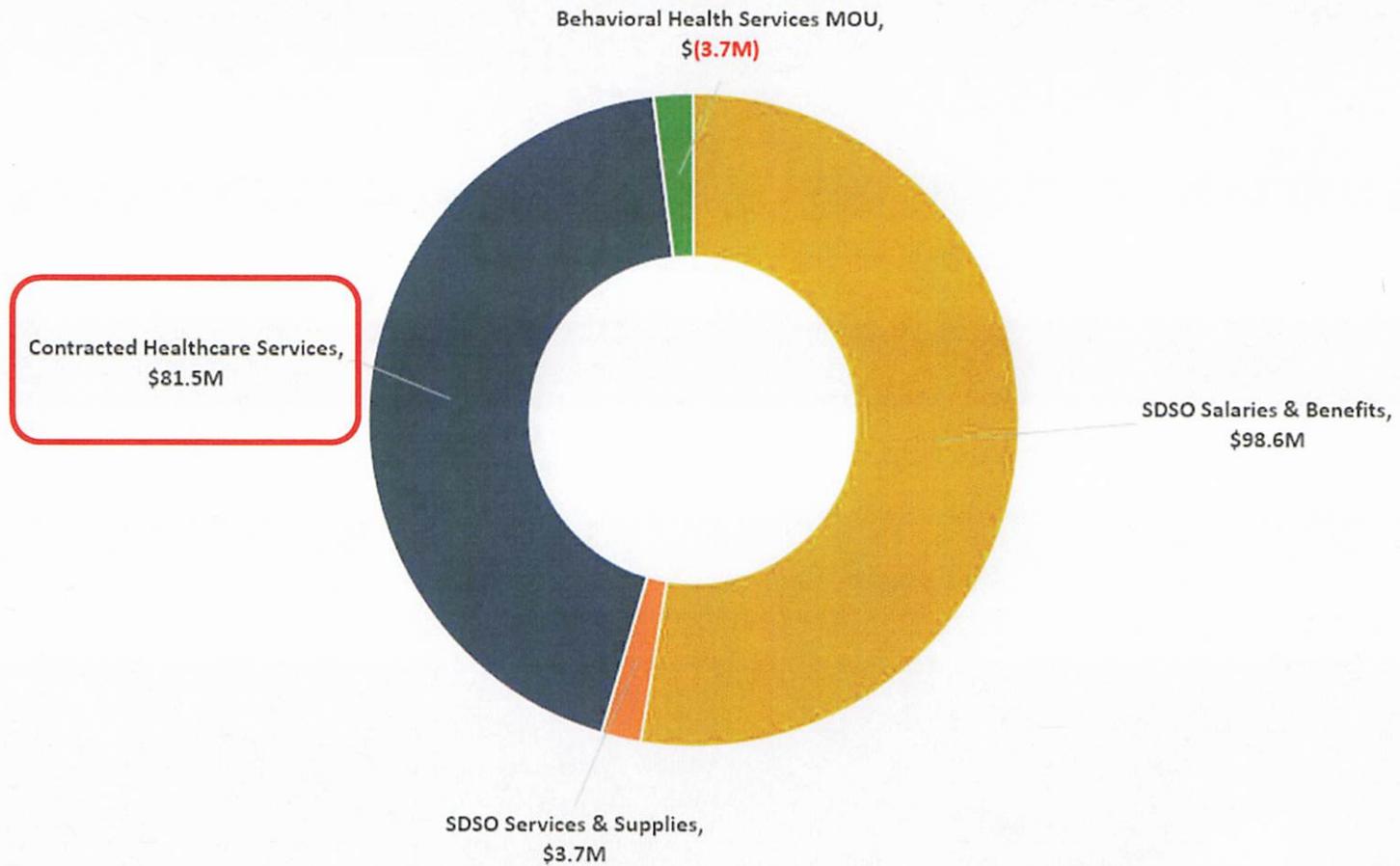
- Historically, counties paid 100% of healthcare costs for incarcerated individuals because Medi-Cal could not reimburse services during incarceration.
- CalAIM changes that by enabling Medi-Cal Fee-for-Service reimbursement for approved 90-day pre-release services.

This funding is significant because it:

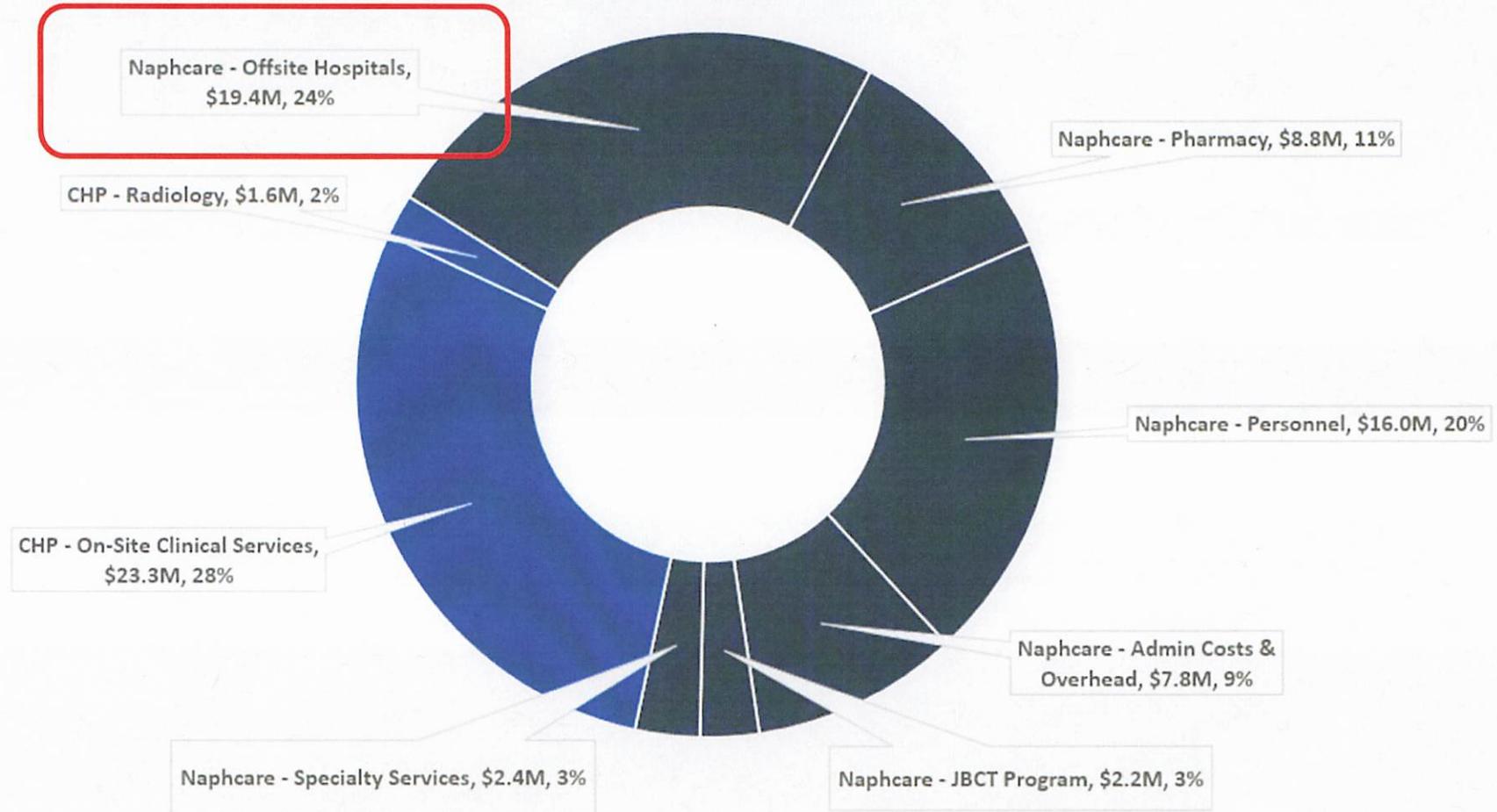
- Offsets costs for care that jails already provide. The Sheriff's Office will receive reimbursement for such things as clinical consultations, medications, diagnostic studies, and durable medical equipment.
- Creates a sustainable revenue source instead of relying solely on local funds or grants.
- Supports staffing, in-reach provider contracts, data/reporting infrastructure, and care coordination systems.
- Improves continuity of care, reducing recidivism and stabilizing individuals transitioning back to the community.

**Implementation Deadline: September 30, 2026**

# SHERIFF'S OFFICE MEDICAL SERVICES DIVISION BUDGET: \$180M



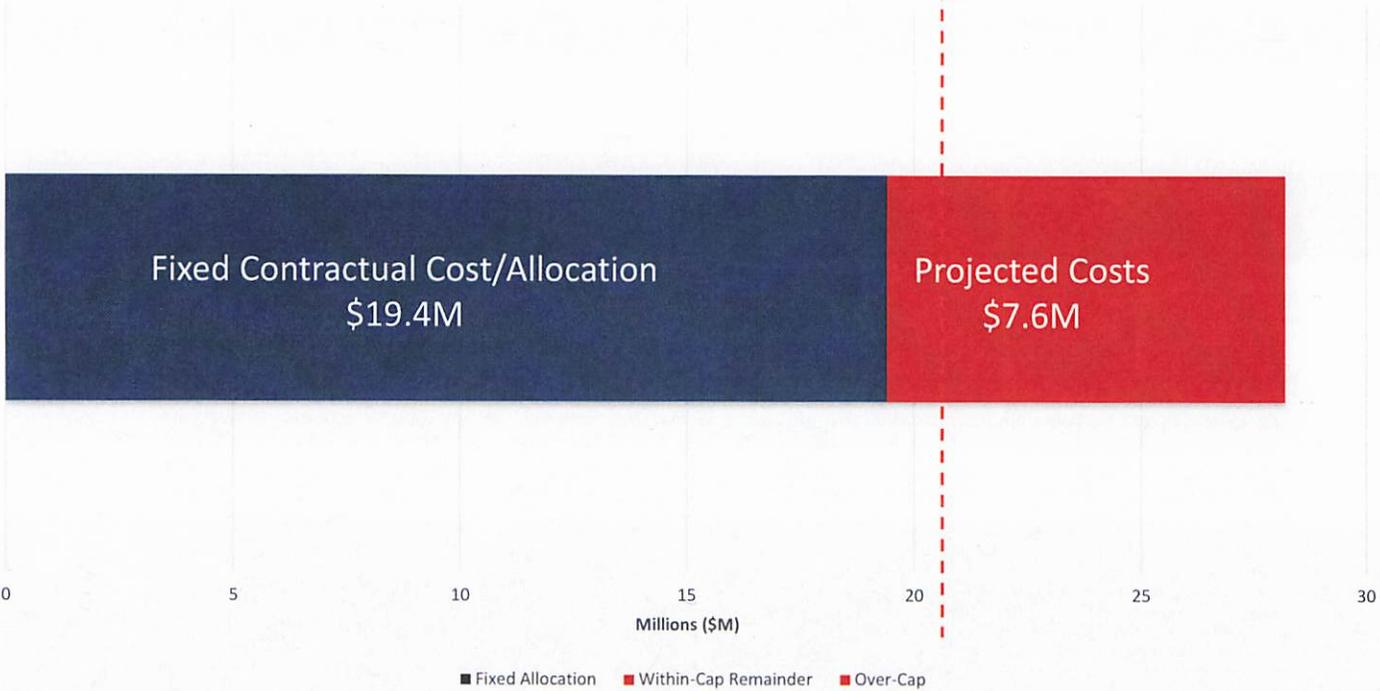
# CONTRACTED HEALTHCARE SERVICES: \$81.5M



# OFF-SITE MEDICAL COSTS: FIXED ALLOCATION VS ACTUAL COSTS

Naphcare - Offsite Hospitals,  
\$19.4M, 24%

\$20.6M Offsite Cap



## **BENEFITS WITH AMERICHoice**

- Established partner relationship with the County of San Diego/Sheriff's Office as well as local hospital systems
- Operational stability and expertise in managing complex healthcare needs for vulnerable population including those in custody
- Cost efficiency for offsite medical services as a result of their ability to negotiate more favorable rates with local hospitals, healthcare organizations, and specialty providers
- Ability to forecast billing trends; statistician and auditing capabilities

## **EFFORTS TO FURTHER CONTAIN COSTS**

- CalAim billing and claims processing
- Paradise Valley Hospital partnership
- Guardrails/monitoring: the Sheriff will update the Board 6 months into contract

## RECOMMENDATIONS

- Establish appropriations of \$13,800,000 in the San Diego Sheriff's Office (Sheriff's Office), Other Charges, for medical and mental health services for the incarcerated population, based on Local Revenue Fund 2011, Community Corrections Subaccount. **(4 VOTES)**
- Waive Board Policy A-87, Competitive Procurement, and approve and authorize the Director, Department of Purchasing and Contracting, subject to successful negotiations and a determination of a fair and reasonable price, to amend the administrative service organization contract (#574374) with United HealthCare Services, Inc. (AmeriChoice), managed by the Health and Human Services Agency (HHS), to include the Sheriff's Office's participation and align with the existing contract term.
- In accordance with Section 401, Article XXIII of the County Administrative Code, authorize the Director, Department of Purchasing and Contracting, to conduct a future Countywide competitive solicitation at the conclusion of the existing administrative service organization contract (#574374) with United HealthCare Services, Inc. (AmeriChoice).



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