

**County of San Diego Board of Supervisors  
AGENDA ITEM INFORMATION SHEET**

**AGENDA ITEM SUBJECT/TITLE:**

Authorize Competitive Solicitations, Single Source Procurements, Amendment to Extend an Existing Contract, and Agreements with California Counties for Reciprocal Youth Placement (Districts: All)

**REQUIRES FOUR VOTES:**

Yes ☐ No ☒

**WRITTEN DISCLOSURE PER COUNTY CHARTER SECTION §1000.1 REQUIRED:**

Yes ☐ No ☒

**NOTICED PUBLIC HEARING REQUIRED:**

Yes ☐ No ☒

**PROJECT UNDER CEQA:**

Yes ☐ No ☒

If Yes, approval of CEQA document required?

Yes ☐ No ☒

**DECISION WITHIN GOVERNMENT CODE SECTION 84308:**

Yes ☒ No ☐

**PREVIOUS RELEVANT BOARD ACTIONS:**

October 8, 2024 (5), Authorize Acceptance of Behavioral Health Bridge Housing Grant Funds, Authorize a Competitive Solicitation for Provision of Recuperative Care Services, Authorize Reallocation of American Rescue Plan Act Evergreen Funds Supporting Recuperative Care Services, and Add Access to Recuperative Care to the Legislative Program; May 21, 2024 (14), General Services - Authorization to Advertise and Award a Construction Manager at Risk Contract for the Renovation of the Substance Use Residential & Treatment Services Facility and Approval of Notice of Exemption; December 5, 2023 (24), Housing Every Homeless Person in Addiction Recovery; November 7, 2023 (31), Authorize Competitive Solicitations, Single Source Contract, Amendments to Extend Existing Contracts, Amendments to Reflect Change to Services and Increase to Funding, and Execution of Intergovernmental Agreement with the State of California and Acceptance of Funding; July 18, 2023 (15), Authorize Acceptance of Behavioral Health Bridge Housing Grant Funds; Authorize a Request for Statement of Qualifications; Authorize Amendments for Licensed Adult and Senior Residential Care Facility Slots; and Authorize Competitive Procurements for Grant Administration Services; July 18, 2023 (14), Authorize Competitive Solicitations, Single Source Contracts, Amendments to Extend Existing Contracts, and Cooperative and Revenue Agreements for Behavioral Health Services; June 28, 2022 (5), Authorize Competitive Solicitations, Approval of the Community Investment Agreement with Blue Shield of California Promise Health Plan, and Amendment to Extend an Existing Behavioral Health Services Contract; November 16, 2021 (5), Authorize Competitive Solicitations, Single Source Procurements, and Amendments to Extend Existing Behavioral Health Services Contracts; November 2, 2021 (6), Authorization to Accept Crisis Care Mobile Units Grant Funds, Substance Abuse Prevention and Treatment Block Grant Funds, Mental Health Block Grant Funds, California Advancing and Innovating Medi-Cal Implementation Grant Funds, Waive Board Policy B-29, and Authorization to Pursue Future Funding Opportunities to Support, Enhance, or Expand Behavioral Health Services; January 26, 2021 (11), Authorize Competitive Solicitations and Amendments to Extend Existing Behavioral Health Services Contracts, Authorize a Request for Statement of Qualifications, Single Source Procurements and Amendments for Augmented Services Programs, Authorize Execution of Revenue Agreement with the State Department of Rehabilitation, and Ratify Behavioral Health Services Performance Contract Agreement with the State; June 23, 2020 (26), A Better Way to Respond to Behavioral Health Crises: Countywide Mobile Crisis Response Teams; June 25, 2019 (1), Strengthening the Bridge Between Behavioral Health Services and the Criminal Justice System; June 4, 2019 (10), Behavioral Health Services Authorization for Competitive Solicitations, Single Source Procurements, and Amendment to Revenue Agreement; January 24, 2017 (2), Authorization for Single Source Procurements for School-Based and Residential/Placement Behavioral Health Resources; July 12, 2005 (4), Mental Health Services Management Information System Procurement

**BOARD POLICIES APPLICABLE:**

A-87 - Competitive Procurement; B-29 - Fees, Grants, Revenue Contracts

**BOARD POLICY STATEMENTS:**

A single source contract for the procurement of Incredible Years Outpatient Behavioral Health Services Program is

being requested with Vista Hill Foundation. This provider qualifies for a single source contract based on the following section of Board Policy A-87 Competitive Procurement, Section 1D-4: A service provider has an exclusive agreement with the supplier and no other entity may provide the services. Vista Hill Foundation has been selected by the Escondido, Oceanside and Vista School Districts to provide school-based mental health services and has established agreements for services with the school districts. This collaboration and partnership between Behavioral Health Services and school districts has resulted in significant expansion of behavioral health school-based services where the contractors possess expertise, competencies, resources, and a partnership with the school district that cannot be replicated.

Additionally, a single source contract for the procurement of Mental Health Services Information System is being requested with ELLKAY, LLC (ELLKAY). This provider qualifies for a single source contract based on the following section of Board Policy A-87 Competitive Procurement, Section 1D-6: The procurement is for services where continuity of providers will provide efficiency or critical knowledge. Procuring ELLKAY's services ensures the long-term preservation and accessibility of patient data, providing retention for legal and regulatory compliance, reporting needs and support of ongoing patient care. The EHR contractor has informed the County that they will be sunsetting their agreement with ELLKAY. Therefore, to ensure the long-term preservation and accessibility of patient data, it is required we contract directly with ELLKAY. By ensuring continuity with the same provider, data migration between different systems within their platform becomes more streamlined and less complex. Furthermore, users are already trained in the interface and functionality of the provider's archive, making access and navigation more efficient. Moving to an alternate provider represents a risk of loss of data, as well as delays in productivity as staff will need to be trained on new systems. There are also additional financial costs to incur with the introduction of a new system, such as implementation fees and other associated costs.

A waiver of Board Policy B-29 is requested for Agreements with California counties because the funding does not offset all costs due to the 25 percent local match requirement of approximately \$198,334 in FY 2024-25 and \$595,000 in FY 2025-26. The funding source for these costs is existing Realignment. The public benefit for providing these services far outweighs these costs.

**MANDATORY COMPLIANCE:**

N/A

**ORACLE AWARD NUMBER(S) AND CONTRACT AND/OR REQUISITION NUMBER(S):**

563618

**ORIGINATING DEPARTMENT:** Health and Human Services Agency

**OTHER CONCURRENCE(S):** Department of Purchasing and Contracting

INTERNAL REVIEW COMPLETED:    YES ☒    NO ☐

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