

**COUNTY OF SAN DIEGO  
BOARD OF SUPERVISORS  
TUESDAY, NOVEMBER 15, 2022**

**MINUTE ORDER NO. 28**

**SUBJECT: AUTHORIZE COMPETITIVE SOLICITATIONS AND AMENDMENTS TO  
EXTEND EXISTING BEHAVIORAL HEALTH SERVICES CONTRACTS  
(DISTRICTS: ALL)**

**OVERVIEW**

The County of San Diego (County) Health and Human Services Agency, Behavioral Health Services provides a comprehensive array of mental health and substance use services to people of all ages. These services are delivered through County-operated programs, as well as contracts with local agencies. Those served include vulnerable populations, including individuals who are experiencing homelessness, individuals with justice involvement, and children and youth with complex behavioral health conditions.

Approval of today's recommended actions authorizes competitive solicitations and amendments to extend existing behavioral health services contracts, including single source contracts, to sustain critical behavioral health services, with the goal of building a better behavioral health services delivery system for San Diego County communities. These recommended actions support the continuation of critical work to advance the Behavioral Health Continuum of Care.

These items support the County's vision of a just, sustainable, and resilient future for all, specifically those communities and populations in San Diego County that have been historically left behind, as well as our ongoing commitment to the regional *Live Well San Diego* vision of healthy, safe, and thriving communities. This will be accomplished by upholding practices that align with community priorities and improve transparency and trust while maintaining good fiscal management. Additionally, the programs and services outlined provide critical treatment and housing services to individuals with complex behavioral health conditions, including those who are experiencing homelessness and justice involvement, aligning with the Services, Treatment and Outreach and Emergency/Interim Housing/Resources domains of the County's Framework for Ending Homelessness.

**RECOMMENDATION(S)**

**CHIEF ADMINISTRATIVE OFFICER**

1. In accordance with Section 401, Article XXIII of the County Administrative Code, authorize the Director, Department of Purchasing and Contracting, to issue competitive solicitations for behavioral health services listed below, and upon successful negotiations and determination of a fair and reasonable price, award contracts for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed; and to amend the contracts to reflect changes in program, funding or service requirements, subject to the availability of funds and the approval of the Agency Director, Health and Human Services Agency.
  - a. Behavioral Health Support Services
  - b. Behavioral Health Collaborative Court
  - c. Bio-Psychosocial Rehabilitation Services
  - d. Central Region Urgent Walk-In Program
  - e. Recuperative Services Treatment for Transition Age Youth
  - f. Substance Use Outpatient Treatment Program

2. In accordance with Board Policy A-87, Competitive Procurement, and Administrative Code Section 401, authorize the Director, Department of Purchasing and Contracting, subject to successful negotiations and a determination of a fair and reasonable price, to amend the contracts listed below to extend the contract term and expand services, subject to the availability of funds; and amend the contracts as required in order to reflect changes to services and funding allocations, subject to the approval of the Agency Director, Health and Human Services Agency.
  - a. Extend the contract term up to June 30, 2023, and up to an additional six months, if needed:
    - Assertive Community Treatment, Substance Use and Housing Services
      - Mental Health Systems, Inc., dba TURN Behavioral Health Services (Contract #555095)
      - Mental Health Systems, Inc., dba TURN Behavioral Health Services (Contract #554865)
  - b. Extend the contract term up to December 31, 2023, and up to an additional six months, if needed:
    - Case Management Services
      - NAMI San Diego (Contract #549938)
    - Mental Health Outpatient Treatment Services
      - Exodus Recovery, Inc. (Contract #549560)
  - c. Extend the contract term up to June 30, 2024, and up to an additional six months, if needed:
    - Assertive Community Treatment Services
      - Community Research Foundation (Contract #559397)
      - Community Research Foundation (Contract #559398)
      - Community Research Foundation (Contract #559488)
      - Pathways Community Services, LLC (Contract #559971)
    - Consultant Services
      - Public Consulting Group, LLC (Contract #566147)
    - Mental Health Outpatient Treatment Services
      - Union of Pan Asian Communities (Contract #557827)
    - Mental Health Residential Treatment Services
      - Crestwood Behavioral Health, Inc. (Contract #558255)
    - Strength-Based and Institutional Case Management
      - Telecare Corporation (Contract #559490)
  - d. Extend the contract term up to June 30, 2027, and up to an additional six months, if needed:
    - Mental Health Outpatient Treatment Services
      - Exodus Recovery, Inc. (Contract #549564)

3. In accordance with Board Policy A-87, Competitive Procurement, and Administrative Code Section 401, authorize the Director, Department of Purchasing and Contracting, subject to successful negotiations and a determination of a fair and reasonable price, to amend the single source contracts listed below to extend the contract term and expand services, subject to the availability of funds; and amend the contracts as required in order to reflect changes to services and funding allocations, subject to the approval of the Agency Director, Health and Human Services Agency.
  - a. Extend the contract term up to June 30, 2023, and up to an additional six months, if needed:
    - Augmented Services Program and Enhanced Augmented Services
      - Casa El Cajon (Contract #562384)
  - b. Extend the contract term up to June 30, 2024, and up to an additional six months, if needed:
    - Long Term Care Services
      - Vista Woods Health Association, LLC (Contract #558327)
    - Substance Use Outpatient Treatment Services
      - Interfaith Community Services (#559501)
    - Substance Use Residential Treatment Services
      - CRASH, Inc. (Contract #553456)
      - Crossroads Foundation (Contract #553466)
      - House of Metamorphosis, Inc. (Contract #553455)
      - Metropolitan Area Advisory Commission (Contract #553460)
      - Pathfinders of San Diego, Inc. (Contract #553467)
      - Stepping Stone of San Diego, Inc. (Contract #553454)
      - Tradition One, Inc. (Contract #553462)
      - Turning Point Home of San Diego, Inc. (Contract #553457)
      - Twelfth Step House, Inc. (Contract # 553464)
      - Veterans Village of San Diego (Contract #553463)
      - The Way Back, Inc. (Contract #553465)
    - Substance Use Perinatal Residential Treatment Services
      - New Entra Casa (Contract #560535)
      - HealthRight 360 (Contract #550907)
      - McAlister Institute for Treatment and Education (Contract #553432)
      - Mental Health Systems, Inc. (Contract #553434)
    - Substance Use Teen Residential Treatment Services
      - oMcAlister Institute for Treatment and Education (Contract #553433)
    - Crisis Services
      - oNew Alternatives, Inc. (Contract #533821)

### **EQUITY IMPACT STATEMENT**

The County of San Diego (County) Health and Human Services Agency, Behavioral Health Services (BHS) serves as the specialty mental health plan for Medi-Cal eligible residents within San Diego County who are experiencing serious mental illness or serious emotional disturbance, and the service delivery system for Medi-Cal eligible residents with substance use care needs. As a steward of public health for the region, BHS must ensure that the services offered through County-operated and contracted programs address the social determinants of health by being accessible, capable of meeting the needs of diverse populations, and with the intent to equitably distribute services to those most in need.

In support of these efforts, BHS utilizes a population health approach to identify need and design services that are impactful, equitable, and yield meaningful outcomes for those served. This includes facilitating ongoing engagement and input from the community, stakeholders, consumers, family members, community-based providers, and healthcare organizations through formal and informal convenings, along with cross-collaboration with other County departments and community partners. Additionally, through the establishment of the Community Experience Partnership and the recent launch of the Behavioral Health Equity Index, in collaboration with the University of California San Diego, BHS is leading the development of a tool for measuring behavioral health equity which will be used to inform program planning, siting of services, and allocation of resources in a way that supports community needs.

If approved, today's action will award contracts for services that improve access to treatment and care for populations who are underserved by social and behavioral health resources, including individuals experiencing homelessness, individuals with justice involvement, as well as children and youth with complex behavioral health needs.

### **SUSTAINABILITY IMPACT STATEMENT**

The proposed action to provide services that improve access to treatment and care for populations who are underserved by social and behavioral health resources, will result in sustainability enhancements in terms of health/wellbeing, equity, economy, and environment. Awarding contracts for these services will contribute to County of San Diego Sustainability Goal #2 to provide just and equitable access to County services by providing a wider availability and range of supportive, inclusive, and stigma-free options. Services will first improve the overall health of communities, reducing the demand of associated care services, while then increasing effectiveness of care providers and lowering operating costs of facilities, thus reducing emissions and waste generated within the care sector.

### **FISCAL IMPACT**

Funds for these requests are included in the Fiscal Year (FY) 2022-24 Operational Plan in the Health and Human Services Agency (HHSA). If approved, today's recommendations will result in approximate costs and revenue of \$5.3-7.1 million in FY 2022-23 and \$131.3-\$175.0 million in FY 2023-24. There will be no change in net General Fund cost and no additional staff years.

#### ***Recommendation #1: Authorization to Issue Competitive Solicitations***

If approved, this request will result in estimated costs and revenue of \$50-\$66.7 million in FY 2023-24. The funding sources are Mental Health Services Act (MHSA), Realignment, Short Doyle Medi-Cal, and Drug Medi-Cal (DMC). There will be no change in net General Fund cost and no additional staff years.

#### ***Recommendation #2: Authorization to Amend and Extend Contracts***

If approved, this request will result in estimated costs and revenues of \$5.2-\$6.9 million in FY 2022-23 and \$31.3-\$41.7 million in FY 2023-24. The funding sources are MHSA, Realignment, Short Doyle Medi-Cal, DMC, and Assembly Bill 109. There will be no change in net General Fund cost and no additional staff years.

**Recommendation #3: Authorization to Amend and Extend Single Source Contracts**

If approved, this request will result in estimated costs and revenues of \$0.1-\$0.2 million in FY 2022-23 and \$50-\$66.6 million in FY 2023-24. The funding sources are MHSA, Realignment, Short Doyle Medi-Cal, California Work Opportunity and Responsibility to Kids (CalWORKs), Substance Abuse Block Grant, DMC, and Project for Assistance in Transition from Homelessness. There will be no change in net General Fund cost and no additional staff years.

**BUSINESS IMPACT STATEMENT**

N/A

**ACTION:**

ON MOTION of Supervisor Fletcher, seconded by Supervisor Vargas, the Board of Supervisors took action as recommended.

AYES: Vargas, Anderson, Fletcher, Desmond

ABSENT: Lawson-Remer

State of California)  
County of San Diego) §

I hereby certify that the foregoing is a full, true and correct copy of the Original entered in the Minutes of the Board of Supervisors.

ANDREW POTTER  
Clerk of the Board of Supervisors



Signed  
by Andrew Potter